

Contracts Management Series – Master Service Agreement (MSA) Series

TREASURY CONSULTING PTE LTD (A SINGAPOREAN MULTINATIONAL GROUP)
\$ 10 MILLION CORPORATE VALUATION

Contract Management Series – Master Service Agreement (MSA) Series

About Treasury Consulting Group: Treasury Consulting Group is a Singaporean Multinational Group having headquartered in Singapore. As a Group we are having Business Interest in 8 Business Verticals, 44 Business Domains. Company is having Offices in both Singapore, India and serving 75+ Global Clients, 100+ Domestic Clients. We are an Intellectual Property Company whereby owned our IP –“ www.fixedincome.global“(World’s First Fixed Income Platform)

Sitting today we are having interest in Trainings, Publications, Digital Marketing, Financial Markets, Information Technology (IT), Accounting, Audits, Corporate Law, Compliance Desk, Valuation Desk, Chief Financial Officer (CFO) Desk, Treasury Consulting Chapters and respective. As a Group we are serving *United States (US), Canadian, Markets, Australia & New Zealand (ANZ), Asia Pacific Financial Markets (Singapore, Hong Kong, Philippines, Malaysia), OPEC Markets (Saudi, Iran, Dubai, Bahrain) and Indian Markets.*

Treasury Consulting Group is a Cash Rich Group Whereby Surplus Cash invested with 7 out of Top 10 Mutual Funds in India and Singaporean Entity investing Surplus Cash with G7 Banks. Group is investing Surplus Cash in all Fixed Income Instruments like Structured Products, Equity Mutual Funds, Debt Mutual Funds, Duration Mutual Funds, CD, CP and respective Products. As a Corporate we are Banking with G7 Banks like DBS Singapore and adding more foreign banks in our panel. Sitting today we are acting as a Cash Rich entity, 0% Debt, 0% Funding from VC/PE and we would continue to maintain this status till 2023.

In April'18 Treasury Consulting LLP (India) – Indian Subsidiary Awarded amongst Top 50 Internationally Growing Companies in India by IE20, London Partners.

Treasury Consulting Pte Ltd would be adding International Subsidiaries like Dubai (2019), Australia (2020), Mauritius (2021) and Luxembourg (2022)

Objective of the Course – Contracts Management Series (Master Service Agreement (MSA) Series)

Objective of the Course: Contract management is the process of managing contract creation, execution and analysis to maximize operational and financial performance at an organization, all while reducing financial risk. Organizations encounter an ever-increasing amount of pressure to reduce costs and improve company performance

- ISDA Contracts
 - ISDA Master Service Agreements (MSA)
 - ISDA Annexures
 - ISDA Credit Support Annex (CSA)
 - ISDA Risk Disclosure Statement (RDS)
- Master Repurchase Agreement (MRA)
- Global Master Repurchase Agreement (GMRA)
- Master Service Loan Agreement (MSLA)
- Master Service Forward Transaction Agreement (MSFTA)
- Global Master Service Lending Agreement (GMSLA)

¥ **Targetted Audience :**

- Chief Executive Officers (CEO)
- Chief Financial Officers (CFO)
- Corporate Treasurers
- Corporate Controllers
- Accounting Heads
- Treasury Teams
- Bankers
- Electricity Traders

Contract Management Series – Master Service Agreement (MSA) Series

Course Content – Contract Management Series (Master Service Agreements (MSA) Series)

¥ Module I: - ISDA Contracts – Master Service Agreements (MSA)

(Session would be covering about key concepts of ISDA Master Service Agreements 2002 whereby we would be covering key aspects of Master Service Agreements signed between Corporates & Banks. Session would also be touching upon Interbank ISDA MSA which is between Banks)

- Events of Defaults
- Breach of Agreement
- Repudiation of Agreement
- Credit Support Default
- Cross Default
- Bankruptcy
- Credit Event Upon Merger
- Gross Out Netting
- Net Out Netting

¥ Module II: ISDA Contracts – Schedule to Annexure (STA)

(Session would be covering about key document of ISDA Master Service Agreements 2002 which is Schedule to Annexure (STA). Please be note that every ISDA MSA 2002 is supported by Schedule which is amendable in nature on time to time basis depends upon various events between a Corporate and Bank)

- Cross Default Clause
- Credit Event Upon Merger
- Financial Intelligence Centre (FIC) 2001 Compliance
- ISDA STA – Equity Swap Agreements

¥ Module III: ISDA Contracts – Credit Support Annex (CSA)

(Session would be covering about key document of ISDA Master Service Agreements 2002 which is Credit Support Annex (CSA). We would be covering all key issues covering CSA signed between Corporate and Bank)

- Threshold
- Eligible Collateral
- Valuation Date
- Single Currency Collateral
- Multi-Currency Collateral
- Ratings Triggers

¥ Module IV: - ISDA Contracts – Risk Disclosures Statement (RDS)

(Session would be covering about key document of ISDA Master Service Agreements 2002 which is Risk Disclosure Statement (RDS). We would be covering all key issues covering RDS signed between Corporate and Bank. Session would also be covering about InterBank RDS signed between two Banks while doing InterBank Transactions)

- Importance of Risk Disclosures
- Swaps Structure & Cash Flow Risk
- Secured Overnight Financing Rate (SOFR) OIS Curves
- Types of Risk Covered in RDS
 - Currency Risk
 - Exchange Risk
 - Interest Rate Risk
 - Commodities Risk
 - Pricing Risk

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¥ **Module V: - Master Repurchase Agreement (MRA)**

(Session would be covering about key features of Master Repurchase Agreements which are signed between two Corporates, Corporates and Banks and Banks to Banks. We would be covering about key jurisdictions of MRA especially when you are dealing with Exotic Securities)

- Events of Defaults
- Governing Law & Jurisdiction
- MSA Annexures
- Non-Assignability Termination
- Single Agreements
- Repurchase Margin Agreements
- Segregation of Purchase Securities

¥ **Module VI: - Global Master Repurchase Agreement (GMRA)**

(Session would be covering about key features of Global Master Repurchase Agreements which are signed between two Corporates, Corporates and Banks and Banks to Banks. We would be covering about key jurisdictions of MRA especially when you are dealing with Exotic Securities)

- Acts of Insolvency
- Margin Securities
- Market Valuation
- Net Exposure Computation
- Net Margin Computation
- Target 2
- Transaction Exposure
- Repurchase Exposure

¥ **Module VII: - Master Service Loan Agreement (MSLA)**

(Session would be covering about key features of Master Service Loan Agreement (MSLA) which covers Transfers of Securities and Financial Instruments against the transfer of Collateral, Mark to Market (MTM) of Collateral, Lender Warranties, Borrower Warranties and respective)

- Act of Insolvency
- Collateral
- Substitutions of Collateral
- Collateral Covenants
- Substitutions of Letter of Credit (L/C)
- ERISA
- MTM Valuation of Collateral
 - L1 - Mark to Market (MTM)
 - L2 - Mark to Matrix (MTM)
 - L3 - Mark to Model (MTM)
 - L4 - Mark to Margin Model (MTMM)
 - Multiple Principles Agreements

¥ **Module VIII: - Master Service Forward Transaction Agreement (MSFTA)**

(Session would be covering about key features of Master Service Forward Transaction Agreement (MSFTA) where we would be covering Purchase, Sale of MBS, Assets Backed Securities (ABS), When Issued, TBA, Dollar Rolls and all contractual obligations covering MSFTA)

- Net Forward Exposure
- Net Unsecured Forward Exposure (NUFE)
- Events of Defaults
- Replacement Securities

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- Mini Close Out
- Set Off
- Non-assignability Termination
- Governing Law
 - Submission to Jurisdiction
 - Waiver of Immunity
 - Jury Trail Waiver
- Third Party Custody Arrangements

¥ Module IX: - Global Master Securities Lending Agreement (GMSLA)

(Session would be covering about key features of Global Master Securities Lending Agreement (GMSLA) which would be covering issues like Borrower's Warranty, Lender Warranty, Governing Law & Substitutions, Redeliver Clauses, Performance Clauses)

- Borrower's Warranty
- Lender Warranty
- Loan of Securities
- Substitution Collateral
 - Posted Collateral Value
 - Required Collateral Value
 - Variation Collateral Value
- Failure to Redeliver
 - Borrower Failure to Redeliver Equivalent Securities
 - Lender Failure to Redeliver Equivalent Securities
 - Failure by either Party to Redeliver
- Governing Law & Jurisdictions
- Specific Performances Clauses

¥ Module X: - ISDA Novation Protocol 2005

(Session would be covering about key features of ISDA Novation Protocol 2005 like Protocol Legalities, Novation Processes, ISDA FXNC, Cut Off Timings, MTM of Novation Processes, ISDA Fixings, Collapse Agreements)

- Protocol Legalities
 - Step-In-Party (SIP)
 - Step-Out-Parties (SOP)
 - Remaining Parties
- Novation Process
 - Classic – With Fee
 - Classic – With Offsetting/Replacement Trade
 - Collapse
- ISDA FXNC
- ISDA Short Form Confirmations (SFC)
- ISDA Long Form Conformations (LFC)
- ISDA Fixings
 - ISDA NDF Fixings
 - ISDA NDO Fixings
 - ISDA NDS Fixings
 - ISDA ND-OIS Fixings

Course Content: Course would be covered using live Thomson Reuters, Bloomberg, Advanced Order Management Systems (OMS) like – Meta Trader 4 (MT4), Meta Trader 5 (MT5), Excel Financial Models. Course also includes.

- Research Reports from G7 Banks
- Case Studies
- Excel Solvers
- ** We cover Financial Statements of G7 Banks

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- ❑ **Duration:** Course Duration is 100 Hours
- ❑ **Pricing:** Pricing is SGD 6000. 5% Discount if 2 Participants join, 8% if 3 Participants and 10% if more than 3 Participants joined from same Corporate, Bank, Financial Institution.

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Trainers Profile

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Corporate Profile- Group Chief Executive Officer (CEO)/Ex Group Corporate Treasurer:

- ❑ Currently acting as a **Group Chief Executive Officer (CEO)** of **Treasury Consulting Pte Ltd**. A Singaporean Multinational Group having interest in 8 Business Verticals, 44 Business Domains. Treasury Consulting Pte Ltd owned Intellectual Property (IP) – www.fixedincome.global (World's first Fixed Income Platform). Treasury Consulting Pte Ltd to add International Subsidiaries like Dubai (2019), Australia (2020), Luxembourg (2021) and Mauritius (2022)
- ❑ Treasury Consulting Pte Ltd serving 75+ Global Clients, 100+ Domestic Clients. Covering Markets like *United States, Canadian Financial Markets, European Union, Australia & New Zealand (ANZ), Asia Pacific Financial Markets, Japanese, OPEC, African & Indian Markets*. Treasury Consulting awarded amongst Top 50 Internationally Growing Companies in India by IE 20, London Partners during April 2018.
- ❑ **Ex Group Corporate Treasurer** of United States, India based Information Technology Enabled Services (ITES) and Information Technology (IT) Companies like EXL Service Holdings, Inc. (*United States*), HCL Technologies Limited (*4th Largest IT Exporter*) at Group Level. Handled Front Office, Middle Office, CFO Office and Risk Office at Group level covering 35+ Group entities at EXL, 75+ Group entities in HCL Technologies Limited respectively.
- ❑ Holding more than decade experience as a Group Corporate Treasurer. Awarded amongst Top 20 Corporate Treasurers in 2014 by CFO India Institute. Won several CFO Awards during Corporate Career in EXL, HCL.

Treasury Consulting Pte Ltd – Intellectual Property (IP):

- ❑ Treasury Consulting Pte Ltd owned **Intellectual Property (IP)** – www.fixedincome.global (World's first Fixed Income Platform). Sitting today Fixed Income Platform have 27 Desks covering Foreign Exchange (FX), Fixed Income (FI), Credit Risk, PPP Desk, Structured Derivatives, Bonds Desks. By Sep'18 we would be having 40 Desks, By Sep'19 having 75 Desks, By Sep'20 having 100 Desks and keep counting.
- ❑ Treasury Consulting Pte Ltd founded Brand – **“Foreign Exchange Maverick Thinkers (FEMT)”** serving millions of professionals across Globe using IVELEAGUE Platforms like LinkedIn, LinkedIn Clubs, You Tube Channel, Daily Motion, Metacafe, Google Groups, Treasury Consulting Club – “The Mavericks” and respective Platforms.

Trainer Profile:

- ❑ Acting as a Trainer at Global level covering entire Asia Pacific Markets. Rahul doing Trainings for Educational Institutions, Corporates, Banks, Financial Institutions (FI), Non-Banking Financial Corporations (NBFC), Governments, Ministries, Income Tax Authorities, Revenue Officers and respective forums. Treasury Consulting Pte Ltd do offers more than 150 Trainings Programs which we would increase to 200 by Dec'18 and 350 by Dec'19
- ❑ Rahul regularly imparts Trainings in Singapore, Philippines, Hong Kong, Thailand, Indonesia, Dubai, Saudi Arabia, African and India respectively. Treasury Consulting Pte Ltd do holds physical class room as well as Online facilities (linked with requisite Software's) in Singapore, India respectively.

Money Manager:

- ❑ Rahul is also a well approved Money Manager covering all Assets Classes like Foreign Exchange (FX), Fixed Income (FI), Structured Derivatives, Interest Rate Derivatives (IRS), Energy Derivatives, Weather Derivatives. His Fixed Income Portfolio is listed on www.kristal.AI and would soon available at www.fixedincome.global

Treasury Consulting Group – A Singaporean Multinational Group (\$ 10 Million Valuation)
An Asia Pacific Trainings, Consulting, Publication, Analytics, FI, Technology Implementation Group
www.treasuryconsulting.in, www.fixedincome.global

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- ❑ Rahul's Portfolios are available for both International, national investors covering Plain Vanilla, Structured, Exotic Portfolios. Treasury Consulting Pte Ltd would continue to add more **Assets Classes** in Portfolios.
- ❑ Treasury Consulting Pte Ltd do managed \$ 480 Billion **Assets Under Management (AUM)** under Private Placement Programs (PPP) Desk covering all Assets Classes like Letter of Credit (L/C), Bank Guarantees (BG), SBG, SBLC, DPLC and respective. Envisaged to have \$ 1 Trillion Desk by Dec'19

Writer, Author, Speaker:

- ❑ Rahul wrote his maiden book – “**Options for Risk Free Portfolios**” published by Maclaren Palgrave in June'13 in NY. His 2nd Book – “**Techniques to Hedge Interest Rate Exposures**” to publish in Sep'18 in Singapore, United States.
- ❑ He also acts as a Speaker covering Conferences, Seminars, Workshops for various forums across the Globe. Won more than 80+ Mementos, Awards covering respective events.

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Trainers Profile

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Group Chief Executive Officer (CEO) - **Treasury Consulting Pte Ltd**
Ex Group Corporate Treasurer – **EXL Service Holdings, Inc. (United States)**
Ex Corporate Treasurer – **HCL Technologies Limited**
Private Placement Platform (PPP) Trader – **Treasury Consulting PPP Desk (Singapore)**
Editor in Chief – “**The Maverick Treasurer**”, “**The Fraudster**”
Writer, Author, Trainer, Technical Speaker, Motivational Speaker, Angel

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