

Corporate Finance, Trade Finance, FX, Governance Trainings Programs

**TREASURY CONSULTING PTE LTD (A SINGAPOREAN MULTINATIONAL GROUP)
MOVING TOWARDS \$ 10 MILLION CORPORATE VALUATION**

Corporate Finance, Trade Finance, FX, Governance Trainings Programs

About Treasury Consulting Group: Treasury Consulting Group is a Singaporean Multinational Group having headquartered in Singapore. As a Group we are having Business Interest in 8 Business Verticals, 44 Business Domains. Company is having Offices in both Singapore, India and serving 75+ Global Clients, 100+ Domestic Clients. We are an Intellectual Property Company whereby owned our IP –“ www.fixedincome.global “(World’s First Fixed Income Platform)

Sitting today we are having interest in Trainings, Publications, Digital Marketing, Financial Markets, Information Technology (IT), Accounting, Audits, Corporate Law, Compliance Desk, Valuation Desk, Chief Financial Officer (CFO) Desk, Treasury Consulting Chapters and respective. As a Group we are serving *United States (US), Canadian, Markets, Australia & New Zealand (ANZ), Asia Pacific Financial Markets (Singapore, Hong Kong, Philippines, Malaysia), OPEC Markets (Saudi, Iran, Dubai, Bahrain) and Indian Markets.*

Treasury Consulting Group is a Cash Rich Group Whereby Surplus Cash invested with 7 out of Top 10 Mutual Funds in India and Singaporean Entity investing Surplus Cash with G7 Banks. Group is investing Surplus Cash in all Fixed Income Instruments like Structured Products, Equity Mutual Funds, Debt Mutual Funds, Duration Mutual Funds, CD, CP and respective Products. As a Corporate we are Banking with G7 Banks like DBS Singapore and adding more foreign banks in our panel. Sitting today we are acting as a Cash Rich entity, 0% Debt, 0% Funding from VC/PE and we would continue to maintain this status till 2023.

In April’18 Treasury Consulting LLP (India) – Indian Subsidiary Awarded amongst Top 50 Internationally Growing Companies in India by IE20, London Partners.

Treasury Consulting Pte Ltd would be adding International Subsidiaries like Dubai (2019), Australia (2020), Mauritius (2021) and Luxembourg (2022)

Objective of the Course – Corporate Finance, Trade Finance, FX, Governance Trainings Programs

Objective of the Course: Objective of the Course is to bring out everything like Overview of Corporate Banking, Corporate Accounts, Cash Management, Corporate Liquidity Management, Corporate Lending, Corporate Banking – Trade Finance Instruments, Implications of Foreign Exchange (FX) in Corporate Books, Global Corporate Banking – Regulations & Compliances and respective.

Course would be covering almost everything from Corporate Banking, Foreign Exchange till Regulatory Compliance. This Course is for Corporates who would like to train their employees covering all aspects of Corporate Banking.

¥ Targetted Audience :

- Chief Executive Officers (CEO)
- Chief Financial Officers (CFO)
- Corporate Treasurers
- Corporate Controllers
- Accounting Heads
- Treasury Teams
- Bankers
- Front Desk Traders
- Proprietary Traders
- Chartered Accountants (CA)
- Master in Business Administration (MBA)

Course Content – Corporate Finance, Trade Finance, FX, Governance Trainings Program

¥ Module 1: - Overview of Corporate Banking

- Overview on Corporate Banking
- Difference between Retail and Corporate Banking
- Traditional finance
- Term Loan
- Working Capital

**Treasury Consulting Group – A Singaporean Multinational Group (\$ 5 Million Valuation)
An Asia Pacific Trainings, Consulting, Publication, Analytics, FI, Technology Implementation Group**
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- LOC for imports/purchases
- Bank Guarantee for imports/purchases
- Types of Corporate Services
- Funded Services
- Non- Funded Services
- Value Added Services

¥ Module II: - Corporate Accounts

- Corporate Account Types
- Virtual Account
- Corporate Account services
- KYC Compliance
- Pricing and Billing
- Concepts on Single or multi-currency interest off-set arrangements
- Account Reconciliation
- Statements, Reports, MIS

¥ Module III: Cash Management

- Accounts Payables
- Account Receivables
- Controlled Disbursement
- Clearing Services
- Balance Reporting Services
- Account Reconciliation, Positive Pay, Reverse Positive Pay
- Cash Processing services
- Check Lock box
- Cheque Imaging, Cheque & Credit Clearing,
- Real time Gross Settlement, Direct Debit, Direct Debit Guarantee, SEPA Direct Debit,
- Wire Transfer

¥ Module IV: Corporate Liquidity Management

- Cash Pooling
- Notional Pooling
- Cash Concentration
- Zero balance account
- Cash flow forecasting
- Reporting-Liquidity Statements/Sweeping Transaction report/Balance Reporting/Inter Company Loan Interest report
- Overview on benefits (customer and bank profitability)
- Tax, legal and regulatory constraints

¥ Module V: - Corporate Lending

- Working Capital finance
- Short Term Finance (ex: Factoring, OD)
- Revolving Credit Facility
- Bill discounting (ex: Purchase bill discounting, Sales bill discounting)
- Structured Finance (consortium lending)
- Syndicated Loan
- Export Finance

¥ Module VI: - Trade Finance

- Bank Guarantee (BG)
- Standby Bank Guarantee (SBG)

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- Standby Letter of Credit (SBLC)
- Direct Pay Letter of Credit (DPLC)

¥ **Module VII: - Foreign Exchange (FX) & Markets**

- What is foreign exchange?
- Exposure to foreign exchange
- How the markets work
- Forex Market dynamics, Cash/Spot, Forward
 - Foreign Exchange Risk
 - Transaction risk
 - Translation risk
 - Economic/Operating Risk
 - Market Risk

¥ **Module VIII: - Global Corporate Banking – Regulations & Compliances**

- Fraud check
- Anti-Money Laundering (AML)
- Sanctions/OFAC
- UK Regulatory Mechanism
- Reporting Risk of non-compliance

¥ **Module IX: - Corporate Escrow Services**

- An overview of- Mergers and Acquisitions
- Financing, Litigation, Capital Raising
- Regulatory Requirements (USA especially)

- Course Content:** Course would be covered using live Thomson Reuters, Bloomberg, Advanced Order Management Systems (OMS) like – Meta Trader 4 (MT4), Meta Trader 5 (MT5), Excel Financial Models. Course also includes.

- Research Reports from G7 Banks
- Case Studies
- Excel Solvers

- Duration:** Course Duration is 30 Hours

- Pricing:** Pricing is Rs 45,000. 5% Discount if 2 Participants join, 8% if 3 Participants and 10% if more than 3 Participants joined from same Corporate, Bank, Financial Institution.

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Trainers Profile

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Corporate Profile- Group Chief Executive Officer (CEO)/Ex Group Corporate Treasurer:

- Currently acting as a **Group Chief Executive Officer (CEO)** of **Treasury Consulting Pte Ltd**. A Singaporean Multinational Group having interest in 8 Business Verticals, 44 Business Domains. Treasury Consulting Pte Ltd owned Intellectual Property (IP) – www.fixedincome.global (World's first Fixed Income Platform). Treasury Consulting Pte Ltd to add International Subsidiaries like Dubai (2019), Australia (2020), Luxembourg (2021) and Mauritius (2022)
- Treasury Consulting Pte Ltd serving 75+ Global Clients, 100+ Domestic Clients. Covering Markets like *United States, Canadian Financial Markets, European Union, Australia & New Zealand (ANZ), Asia Pacific Financial Markets, Japanese, OPEC, African & Indian Markets*. Treasury Consulting awarded amongst Top 50 Internationally Growing Companies in India by IE 20, London Partners during April 2018.
- Ex Group Corporate Treasurer** of United States, India based Information Technology Enabled Services (ITES) and Information Technology (IT) Companies like EXL Service Holdings, Inc. (*United States*), HCL Technologies

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Limited (*4th Largest IT Exporter*) at Group Level. Handled Front Office, Middle Office, CFO Office and Risk Office at Group level covering 35+ Group entities at EXL, 75+ Group entities in HCL Technologies Limited respectively.

- ❑ Holding more than decade experience as a Group Corporate Treasurer. Awarded amongst Top 20 Corporate Treasurers in 2014 by CFO India Institute. Won several CFO Awards during Corporate Career in EXL, HCL.

Treasury Consulting Pte Ltd – Intellectual Property (IP):

- ❑ Treasury Consulting Pte Ltd owned **Intellectual Property (IP)** – www.fixedincome.global (World's first Fixed Income Platform). Sitting today Fixed Income Platform have 27 Desks covering Foreign Exchange (FX), Fixed Income (FI), Credit Risk, PPP Desk, Structured Derivatives, Bonds Desks. By Sep'18 we would be having 40 Desks, By Sep'19 having 75 Desks, By Sep'20 having 100 Desks and keep counting.
- ❑ Treasury Consulting Pte Ltd founded Brand – “**Foreign Exchange Maverick Thinkers (FEMT)**” serving millions of professionals across Globe using Ivelleague Platforms like LinkedIn, LinkedIn Clubs, You Tube Channel, Daily Motion, Metacafe, Google Groups, Treasury Consulting Club – “The Mavericks” and respective Platforms.

Trainer Profile:

- ❑ Acting as a Trainer at Global level covering entire Asia Pacific Markets. Rahul doing Trainings for Educational Institutions, Corporates, Banks, Financial Institutions (FI), Non-Banking Financial Corporations (NBFC), Governments, Ministries, Income Tax Authorities, Revenue Officers and respective forums. Treasury Consulting Pte Ltd do offers more than 150 Trainings Programs which we would increase to 200 by Dec'18 and 350 by Dec'19
- ❑ Rahul regularly imparts Trainings in Singapore, Philippines, Hong Kong, Thailand, Indonesia, Dubai, Saudi Arabia, African and India respectively. Treasury Consulting Pte Ltd do holds physical class room as well as Online facilities (linked with requisite Software's) in Singapore, India respectively.

Money Manager:

- ❑ Rahul is also a well approved Money Manager covering all Assets Classes like Foreign Exchange (FX), Fixed Income (FI), Structured Derivatives, Interest Rate Derivatives (IRS), Energy Derivatives, Weather Derivatives. His Fixed Income Portfolio is listed on www.kristal.AI and would soon available at www.fixedincome.global
- ❑ Rahul's Portfolios are available for both International, national investors covering Plain Vanilla, Structured, Exotic Portfolios. Treasury Consulting Pte Ltd would continue to add more **Assets Classes** in Portfolios.
- ❑ Treasury Consulting Pte Ltd do managed \$ 480 Billion **Assets Under Management (AUM)** under Private Placement Programs (PPP) Desk covering all Assets Classes like Letter of Credit (L/C), Bank Guarantees (BG), SBG, SBLC, DPLC and respective. Envisaged to have \$ 1 Trillion Desk by Dec'19

Writer, Author, Speaker:

- ❑ Rahul wrote his maiden book – “**Options for Risk Free Portfolios**” published by Maclaren Palgrave in June'13 in NY. His 2nd Book – “**Techniques to Hedge Interest Rate Exposures**” to publish in Sep'18 in Singapore, United States.
- ❑ He also acts as a Speaker covering Conferences, Seminars, Workshops for various forums across the Globe. Won more than 80+ Mementos, Awards covering respective events.

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Trainers Profile
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By: Rahul Magan

Group Chief Executive Officer (CEO) - **Treasury Consulting Pte Ltd**
Ex Group Corporate Treasurer – **EXL Service Holdings, Inc. (United States)**
Ex Corporate Treasurer – **HCL Technologies Limited**
Private Placement Platform (PPP) Trader – **Treasury Consulting PPP Desk (Singapore)**
Editor in Chief – **“The Maverick Treasurer ”, “The Fraudster”**
Writer, Author, Trainer, Technical Speaker, Motivational Speaker, Angel

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