

**TREASURY CONSULTING GROUP (TCG) –
CERTIFICATE COURSE ON EQUITY ANALYST
VALUATIONS (CRASH COURSE)**

Certificate Course on Equity Analyst Valuations (EAV) – Crash Course

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The objective of the Course: The agenda of this course will offer delegates a thorough and practical understanding of Equity Valuations which are very useful in their Careers covering Banks, Financial Institutions (FI) like Hedge Funds, Private Equity (PE), Venture Capitalist (VC), Private Funds (PF), Sovereign Wealth Funds (SWF), Mutual Funds (MF), Endowment Funds & respective. As we understand that markets are opening and more and more investments are done by aforesaid institutions especially in South East Asia (SEA) Region. There is a great demand for Equity Analysts (EA) who are fundamentally exceptional and Offcourse having a great hand in Technology as well which this course is covering.

Equity Analyst Valuations would be covering content like Analysing Securities Performance & Pricing, develop forecasts & projections, Provide Investment advice, Fundamental Research on Equities, Company, Corporates and sometimes Conglomerates like Amazon Inc, Facebook, Google, Microsoft, Samsung, and respective Conglomerates. This course also covers basic as well as Advanced Valuation Models to be taught to members using **Zoom Platform/Microsoft Teams Meetings Platform by Treasury Consulting Group (TCG)** via MS Excel. Please be noted that **Treasury Consulting Group (TCG)** would revise this Course every year so that content would be as per Industry requirements.

¥ Targetted Audience :

- Chief Executive Officers (CEO)
- Chief Financial Officers (CFO)
- Corporate Treasurers
- Corporate Controllers
- Accounting Heads
- Treasury Teams
- Bankers
- Front Desk Traders
- Proprietary Traders
- Chartered Accountants (CA)
- Cost Accountants
- Company Secretaries
- Master of Business Administration (MBA)

Course Content – Certificate Course on Equity Analyst Valuations (EAV) Crash Series

¥ Module I: - Introduction to the role of Equity Analyst

- Who is an Equity Analyst?
- Skills requirement for Equity Analyst
- Scope of Equity Analysts in Offshore Treasury Markets –
 - Singapore
 - NY
 - Australia
 - LLF (London, Luxembourg, Frankfurt)
 - Japan
 - Dubai
 - India
- Technological Role of Equity Analyst
- What is Equity Valuation – Methods + Procedures
 - Operating Exposure
 - Accounting Exposures
- Instruments to deal with by Equity Analysts (EA)

**Treasury Consulting Group (TCG) – A Singaporean Multinational HQ Group (Touching \$ 1 Bn Valuation by Dec'21)
An Asia Pacific Trainings, Consulting, Publication, Software, Analytics, FI, Technology Implementation Group**

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¥ **Module II: - Equity Analysts (EA) – Valuation of Stocks**

- ☐ Introduction to Valuation
- ☐ Introduction to Valuation Methodologies
 - ☐ Discounted Cash Flow (DCF)
 - ☐ Relative Valuation
 - ☐ Contingent Valuation
- ☐ Introduction to Valuation Metrics
- ☐ Introduction to Valuation Multiples
- ☐ Introduction to Earnings Quality Analysis (EQA)
 - ☐ Analysis of Past Earnings
 - ☐ Classification of Revenue – LOB wise, Vertical wise, Product wise
 - ☐ Classification of Fixed & Variable Costs
 - ☐ Classification of one time & recurring expenses
 - ☐ Cash flow Projections
 - ☐ Impact of Non-Cash Items
 - ☐ Continuum of Earnings Quality – More subjective Earnings
 - ☐ Continuum of Earnings Quality – Less subjective Earnings
 - ☐ Continuum of Earnings Quality – Least subjective Earnings

¥ **Module III: Equity Analysts (EA) – Fundamental Research ****

- ☐ Introduction to Fundamental Research
 - ☐ Quantitative Research
 - ☐ Qualitative Research
 - ☐ Descriptive Research
 - ☐ Longitudinal Research
 - ☐ Applied Research

¥ **Module IV: Industry Overview Reporting (IOR)**

- ☐ Introduction to Industry Overview Reporting (IOR)
- ☐ Types of Industry Overview Reporting (IOR)
 - ☐ Penny Stocks
 - ☐ Small Caps
 - ☐ Mid-Caps
 - ☐ Large Caps
 - ☐ Ultra Large Caps
- ☐ Introduction to Hedging of Stocks under IOR
 - ☐ Positional Trading
 - ☐ Futures Trading
 - ☐ Options Trading
 - ☐ Options Strategies

¥ **Live Demonstration of Financial Terminals – Thomson Reuters, Bloomberg TV, MT4 (Meta Trader 4), MT5 (Meta Trader 5), Excel Solvers**

¥ **Course Coverage:** Course to get covered using Webinars, Skype Conference Calls, Audio, Video Calls. Sessions are highly interactive and participants are most welcome to ask any questions during the Course.

¥ **Course Duration:** Course duration is 20 Hrs + 2 Hrs of Complimentary Skype Call which to be taken within 3 months of completion of the Course.

¥ **Course Duration:** Rs 20,000 (Indian Rupees)

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** Please be note that examples would be provided covering all types of Research. Equity Analysts (EA) should be competent enough to handle all types of Research.

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**## YouTube Channel (Foreign Exchange Maverick Thinkers) -
<https://www.youtube.com/user/rahulmagan8>**

**## YouTube Channel (Treasury X) -
<https://www.youtube.com/channel/UChS6wOzyZd02bHd5w3S0rOg>**

**## YouTube Channel (Impetus X) -
<https://www.youtube.com/channel/UC3bPXxADBssdFMwlkphLFFQ/featured>**

Vimeo Video Channel - <https://vimeo.com/rahulmagan>

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